

## INTERNSHIP IN BUSINESS DEVELOPMENT

NÜWIEL is a Hamburg based start-up developing electric transportation solutions for last mile logistics. NÜWIEL was founded in 2016 with a vision to improve air quality in cities and reduce the negative impact of traffic emissions on the environment and public health by providing an sustainable solution for urban mobility: electric trailer (eTrailer) for bikes.

By 2030 eTrailers will be saving 64M tons of the CO2 emissions per year

We are looking for bright, motivated and enthusiastic students to support business development, market test and user experience.

### YOUR MISSION:

- Support during the pilot projects: planning and execution, UX analysis
- KPIs assessment and projects evaluation
- Support with documentation, online marketing and events
- Support in business development by generating leads and following up with a product demo

### YOU BRING:

- Bachelor's degree in Engineering, Business Administration or similar
- Preferably existing experience in sales, business development in mobility-related fields
- Good Presentation and communication skills
- Ability to solve problems in critical situations, working independently and with minimal supervision
- Fluent in English and Danish, German is an advantage

### WE OFFER:

- Sales processes and participating in the pilot project in Denmark and Germany
- Real startup experience and responsibilities from Day 1
- Working in the international, diverse and supportive team
- Direct contribution to the product development and impact on the environment
- Room for creativity, own ideas and exploration
- Support in personal and professional development

**INTERESTED?** Send your CV and other relevant documents to [we@nuwiel.de](mailto:we@nuwiel.de)